# HEAVY RATIO

One instrument to Every Ten People

BELL COMPANY'S SYSTEM.

How Parent Company is Inter-

phone utility is prominent in the public eye. A writer on this subject, who has interviewed the officials of the Rocky Mountain Bell Tetephone company, brings out a number of interest-

unnecessary expense will always be a burden.

The business men of Salt Lake are now in a position to find out for themselves whether the expense of two telephone systems is necessary to the increase of their business or a burden which they have voluntarily assumed. Any business man will concede that one good telephone system is not only a necessity but an economy. In most instances the saving in postage and stationery, the saving in car fare, or the saving in horseflesh, would alone more than pay the telephone cost, while in all cases the saving in time is beyond computation. It has been estimated that the average business man could better afford to pay ten times what his telephone service costs him rather than do without it. The more he uses it, the more profit is doubled if he has two telephones on his desk, is the question which Salt Lake has undertaken to work out for itself.

Should this city, like others, find dertaken to work out for itself. Should this city, like others, find

from its experience that two telephones are an unnecessary burden, and that competition cannot reduce rates without reducing the value of the service, added expense must still be carried, for the two plants have been instelled. for the two plants have been installed and there is no reason to believe that either company will cease doing busitelephone systems is irrevocable, there of. The following official statement of is a great mistake which the business the question fairly and broadly. When the question fairly and broadly. When they have been to feel the business the president has removed from of-

they begin to feel the burden of two telephones it is natural for telephone users to call for an arbitrary reduction of rates, hoping to get two telephones at the price of one. If this could be done, it would be the worst possible thing for the business men of Salt Lake, because it would mean a limit to justice. Lake, because it would mean a limit-ing of the number of telephones connected with either system, and consequently a restriction of the opportuni-ties for profit to the user, and every onnection is an opportunity for

Take the case of the Rocky Mountain Bell Telephone company, which although it has the lowest minimum rate, has the highest maximum rate. Its schedule may be susceptible to some rearrangement in detail, but in the main its plan of rates is the result of the combined experience of the Bell companies during the last twenty-five or thirty years. They have discovered that by the tairest possible distribution of the cost of telephone servered. bell companies during the last twenty-five or thirty years. They have dis-revered that by the fairest possible dis-tribution of the cost of telephone serv-ice in proportionate its use by the sub-scriber, more people will be induced to put in telephones, and the value of the telephone service thereby increased. The Bell companies have carried tele-The Bell companies have carried telephone facilities within reach of 50,000.

Delegate Rodey of New Mexico called at the White House today to urge the spending \$3,000,000 of new money a president to give Judge Baker a hearnonth to reach the rest of the popu-

It would be possible for the Rocky Mountain Bell Telephone company to tharge one flat rate for all subscribers, but that would mean that the maller users would pay for their own service and a large share of the service of the big users. The mail users ce of the big users. The small users who could not, or would not, stand this njustice, would drop out, and instead of a public utility. Salt Lake would have a limited utinity, which only the comparatively rich could enjoy. The small users, having learned the value of the telephone, would not submit to this deprivation, but would naturally induce a third telephone company to begin operation on a plan that would place telephone facilities within their reach. This third company would be confronted with the same problem—

he assistance of the American Tele-hione & Telegraph company, which is nore commonly known as the Bell ong distance company. This is the company which has strung nearly a nillion of miles of copper wire for long region with the central west; and this parent company, as it is called, is a diately feel all the pains and aches, as it is called, is a diately feel all the pains and aches, "tlat full feeling after dinner," a rumbling in the head and everything the paints are force of over 150 of the lost engineers in this country who are

Als upon the long distance company than it is to can on the physician bave him call on you, and the than it is to call on the physician or have him call on you, and then pay him and get his prescription filled and pay for that.

The long distance company also tas a large force of expert accountants, whose services are available to he local companies without expense. Through the factories of the Western Electric, a subsidiary company, the long distance company is able to profide the local companies with standard telephone apparatus and supplies, it the lowest possible price. Telephone instruments and switchboords are manufactured for the Bell companies of a physician or have him call on you, and then pay him and get his prescription filled and pay for that.

The medicine habit is easily acquired, particularly if the dose is something pleasant to the taste. In the matter of narcotics the sensation is more agreeable than otherwise. A small dose taken to relieve pain, followed by beneficial results, gives the user a firm belief in the medicine. It is easy to take a dose when there is no pain, and soon the habit grows.

It is not the poor that dread the trouble and expense of a physician any

the manufactured for the Beil compa-ties in such large quantities that wery practicable economy is realized. Selephone receivers and transmitters if the latest standard design are sup-died to the local Beil companies by the parent company, at a fixed anhe parent company, at a fixed an-ual charge, which is less than it could cost the individual companies

hat such sums, are obtainable year not knowing the name of his favorite

after year at the lowest market rates is in itself a guarantee that the capital of the Bell companies represents actual property value. The parent company has paid dollar for dollar on every share of the Rocky Moustain Bell Telephane company's steek that Geli Telephone company's stock that bolds. About \$1,200,000 has been fur-

toward the long distance company toward the building of the plant of the Bocky Mountain Bell, and only the interest on this amount at 6 per cent is sent back to Boston.

The American people want the best telephone service, just as they want the best of other things, and yet they forget that the best in this case is not forget that the best in this case is not merely a matter of transmission and apparatus, but the best; and that is the widest possible field of telephone. We'll see if we can't remedy that." If he has more patients the widest possible field of telephone talk.

talk.
The Bell management appreciates this, and with data from 26,000 cities, towns and villages, where Bell facili-ties are provided, the most capable As a factor in the business and so-cial progress of Salt Lake, the tele-to make the telephone of the greatest

The cost of doing business in Salt Lake will increase steadily with the growth of the city. There is no doubt about that; and merchants and proabout of the city. There is no doubt about that; and merchants and professional men know that rents, taxes, wages and all business expenses will be higher from year to year; while greater opportunities for profit should after the increase in expenses, still unnecessary expense will always be a burden.

# WERE TOO LAX

Judge Baker of New Mexico Removed by the President.

RESULT OF INVESTIGATION

MORE VIGOROUS AND STRICT OF-

Washington, Dec. 10 .- Judge Benjamin S. Barker of New Mexico has been removed by the president as the result of a series of complaints filed with the president regarding affairs in Bernalillo county. The president decided that a more vigorous and strict judge was While the introduction of the several needed to remedy the evils complained slephone systems is irrevocable, there of. The following official statement of

ated, political and official affairs gen-etally are in bad condition, that im-Proper jury commissioners were being appointed, that the selection of jurors was tampered with, the Sunday law was not enforced against gambling and

ing, but learned that Baker already had been removed and that the case could not be considered further.

# "DOC" H. J. FAUST DEAD

Pioneer Utah Man Succumbs to Heart Disease in Los Angeles.

H. J. Faust, whose career during the time of Utah's infancy was full of ac-

induce a third telephone company to begin operation on a plan that would place telephone facilities within their reach. This third company would be confronted with the same problem—either a limited rate or a limited list of subscribers.

This paralyzing condition need not be feared, as it is reasonably certain that the Bell company will not abandon a plan which has given Salt Lake 1,000 telephones in actual use, and has nade it possible for one person in tvery ten to become a subscriber.

The telephone business is peculiar in two points, namely that an increased number of customers means nereased expense for the service given the service to each customer. The business of all the Bell companies is peing developed along those lines, with the assistance of the American Telephone & Telegraph company, which is nore commonly known as the Bell The Medicine Wash one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who was one of President Brigham Young's the state and of the west, and who had away yesterday morning in L

#### The Medicine Habit.

(Indianapolis News.) There is something fascinating about a medicine advertisement. It begins by listance talk, and which is now build- a medicine advertisement. It begins by ng the first telephone line across the describing the symptoms of the disease plains to connect the Rocky mountain for which it is a sure cure, and any one region with the central west; and this with a yivid imagination will immelest engineers in this country, who are and from one to ave bottles will cure. onstantly trying to improve the approximate the construction and the servect of the Bell companies.

The Rocky Mountain Bell company druggist and buy a bottle of medicine than it is to call on the physician or

It is not the poor that dread the trou-ble and expense of a physician any contracted the medicine habit from being presented with a case of homeopathic medicines when she was about to take a journey. She had no need of being presented with a case of homeopathic they bought the instruments outright and had to pay for repairing and redacing them. The economy would be imiliar to that obtained by the patronge of a towel supply company, if such it company were also constantly intenting new and better towels to realize those only half worn out.

But the chief task of the American felephone & Telegraph company is to linance the improvements and extensions, which are necessary in order to be pace with the public demand for elephone faculties. The new money rhich the Bell companies require for his purpose each year aggregates beween thirty and forty million dollars, hat such sums, are obtainable year

drug in the country where he was staying, wrote to a druggist here to send him a large quantity.

Insomnia as a Profession,

(New York Mail.)

When you say to your doctor, "I haven't slept a wink for forty-eight heurs," he probably smiles feintly and sympathetically. His reply will depend on his character and position. If he has fewer patients than he wants, and likes to lay down the law, he will say, "Come, come! You sleep more than you think you do."

But when a man says, "I haven't sleep a wink for feet years, and don't intend or expect to skeep for the next ten years," we imagine that even the struggling young physician who always believes what his patients tell him will answer with the gruff old doctor's expression of incredulity. This is what Albert Herpin of Trenton says. Unable to sleep, he decided not to sleep. And now he has turned his sleeplessness into a means of fame and fortune. He is going to keep awake; under medical will open itself up to the occupation that will lest very long. The demonstration that people need not sleep being once made—that they can struggling young physician who always believes what his patients, tell him will answer with the gruff old doctor's expression of incredulity. This is what Albert Herpin of Trenton says. Unable to sleep, he decided not to sleep. And now he has turned his sleeplessness into a means of fame and fortune. He is going to keep awake; under medical will open itself up to the occupation that will lest very long. The demonstration that people who cannet sleep. But it is not an occupation that will lest very long. The demonstration that people who cannet sleep. But it is not necessary to your doctor. The demonstration that people who cannet sleep. But it is not necessary to your doctor. The demonstration that people who cannet sleep. In the succeeds, a new and profitable occupation will open itself up to the next to have the proper will obtain the people who cannet sleep. In the succeeds, a new and profitable occupation will open itself up to the demonstrat

is going to keep awake; under medical siece," the hastening American will be supervision, for a \$10,000 purse. He prohead of the heaping benedictions on the head of the

and Widths

All Styles

All Leathers

All Sizes

All Widths

Reflections of a Bachelor. (New York Press.)

When a girl's eyes sparkle like jewels If a woman were falling out of a balloon it would worry her to think that her hat wasn't on straight.

There would be a sight more joy in the world if there were no ice bills in summer and coal hills in winter.

A girl ought to be grateful to a man for the fine color he can give her when he catches her alone behind a screen.

The way to have broken down Job's patience would have been to let somebody else in the family have the boils and complain to him about them. it is a sign they are in a novel.

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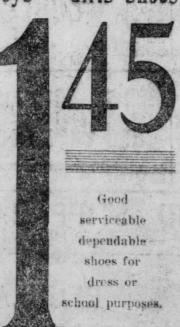
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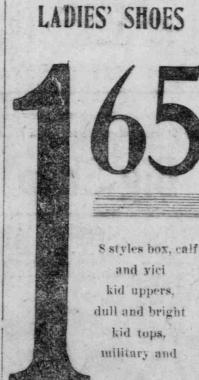
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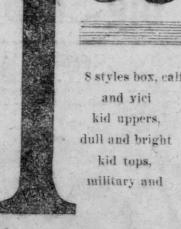
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